



**Your full service
solar developer**

 **enfinity**[®]



Global Experience, Local Focus

Enfinity is one of the world's largest and most experienced solar PV development companies, with operations in North America, Europe and Asia Pacific. Enfinity has been chosen to build some of the largest renewable energy projects across the globe.

In the Americas, Enfinity provides turnkey solar power solutions for commercial, municipal and utility customers.

Our deep international network of financial institutions and investors means we can deliver critical expertise when it comes to creating a tailored financing vehicle for your solar energy system.

We provide one point of contact from start to finish, so that we are accountable for delivering results on time and on budget.



Across its entire span of operations, Enfinity is technology-neutral; meaning that we do not favor or promote one brand of photovoltaic equipment over another. This neutrality is another way that Enfinity brings clarity and reliability to our solar partnerships.

Our customers also benefit from our proven expertise in delivering seamless project management, including:

- **Site screening**
- **Lease agreements**
- **Power purchase agreements**
- **Plant engineering**
- **Permitting**
- **Due diligence**
- **Interconnection**
- **Asset Management**

Enfinity has established a highly successful network of relationships with partners, system integrators, EPC contractors, manufacturers, solution providers, banks and investors. This network gives us the ability to deliver effective solutions for our solar power customers.

Financing - the key to solar success

Enfinity is one of the top companies worldwide in the development of financing vehicles for renewable energy. Whether you are an investor, a developer, building owner, CEO or public sector director, Enfinity has the proven experience to rapidly configure your financing vehicle, including:

- **Clarifying the latest federal and state solar incentives**
- **Analyzing financial statements and preparing debt and equity capital models**
- **Reviewing, negotiating and finalizing the financing and loan agreement**
- **Establishing bespoke project companies (Single Purpose Vehicles)**

Enfinity is a recognized leader in making solar power projects financially attainable, by using custom-designed financing vehicles, including:

Power Purchase Agreement (PPA) - Through a PPA, Enfinity pays the up-front costs of constructing a solar energy system for a customer. The customer is then contracted to purchase the electricity (at a lower rate than offered by the customer's local grid owner).

Joint Venture (JV) - In this instance, Enfinity partners with another company, e.g., a developer with access to land on which to install a ground-based solar farm, and provides the necessary financing and compliance expertise.



Leasing Agreement (LA) - Leasing can provide an ideal solution for those companies looking primarily to use a solar energy system for its environmental benefits rather than for reduced electricity costs.

Development Partners

Enfinity works closely with many different types of solar development partners. We are always eager to meet with entities and individuals who are looking to join the solar energy conversation - across the entire spectrum of involvement. Our development partners might include:

- **An engineering company handling a shovel-ready solar project looking for the best financing package**
- **A public utility with a directive to expedite its offering of solar energy, ready to bring us in as a turnkey development and construction partner**
- **An energy consortium with access to open land for an in-ground solar farm needs to be guided through the labyrinth of zoning issues, environmental impact studies and site construction challenges**

The key is our ability to step into any role within a project, at any time of its development, and deliver real-world value and results.

Utility Scale

Enfinity has developed unique expertise in bringing large-scale solar power systems (large enough and producing enough power to be usable by grid owners) on-stream.

As part of Enfinity's offering to Utility Scale customers, we provide comprehensive asset management services which include complete Operations & Maintenance responsibilities for the PV system(s), monthly customer billing, rebate administration, accounting, and most importantly metering and monitoring services to ensure optimal system uptime and maximum production.

Distributed Generation

In the fast growing world of solar Distributed Generation (DG), Enfinity is one of the world's most experienced and respected financiers and developers.

Distributed Generation is a term to describe the development of onsite solar energy facilities to offset grid tied consumption at the host site.

This fast-growing area of solar PV deployment relies upon numerous incentives including net metering laws to be effective but offers building owners a way to:

- **Reduce electricity costs**
- **Lock in lower electricity rates for the life of the solar installation**
- **Utilize renewable energy - without incurring capital outlay**
- **Help reduce large-scale dependence on fossil fuels**

Risk Free - Enfinity bears the risk of system under-performance - we are paid only for electricity produced

Zero Capital Outlay - Enfinity funds the construction and installation of the system

Financing Options - Enfinity has the experience and expertise necessary to offer a range of financing options, from Power Purchase Agreements, Joint Ventures, Leasing and more - we will tailor a financing package customized to your particular needs

Enfinity is ready to partner with you to make your rooftops and open land a source of clean, renewable energy.



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